#### FOR PROFESSIONAL INVESTORS ONLY

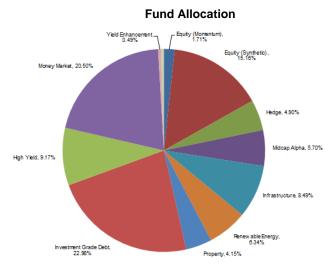




# **Performance Review**

The positive start in January gave way to negative moves in February and March as fears of trade wars and rising interest rates weighted on markets. The FTSE100 index was the worst performer in the major indices with -7.2% loss over the quarter. Hong Kong was the best with a gain of 0.92%. Global equities as measured by the MSCI World index recorded their first negative quarter since q1 2016.

Against this backdrop the Fund lost 2.00% over the quarter. Equity strategies and infrastructure were the main negative contributors whilst midcap alpha, equity hedges and opportunistic were the main positives. Investment grade and high yield debt was largely unchanged.



#### **Performance Data**

|                    | Inception Date | QTR  | YTD  | 1yr | 3yrs | 5yrs | Since Inception |
|--------------------|----------------|------|------|-----|------|------|-----------------|
| B GBP Accumulation | 31/01/13       | -2.0 | -2.0 | 3.6 | 4.3  | 2.9  | 3.4             |
| A GBP Accumulation | 11/11/13       | -2.2 | -2.2 | 2.8 | 3.5  | n/a  | 2.2             |
| B USD Accumulation | 29/11/13       | -1.6 | -1.6 | 5.1 | 5.0  | n/a  | 3.3             |

Performance beyond one year is annualised

| 12 Months to       | Mar-18 | Mar-17 | Mar-16 | Mar-15 | Mar-14 |
|--------------------|--------|--------|--------|--------|--------|
| B GBP Accumulation | 3.6    | 8.8    | 0.7    | 1.3    | 0.7    |
| A GBP Accumulation | 2.8    | 8.0    | -0.1   | 0.5    | -      |
| B USD Accumulation | 5.1    | 9.5    | 0.6    | 0.9    | -      |

Source: Sanlam FOUR, Morningstar and Lipper as at 31/03/2018.

#### Past performance is not an indicator of future performance.

### **Market Recap**

With the exception the FTSE100 index that fell around 2% (impacted by a 5% fall in the US\$) in January, equity markets continued the strong run that began in December. However, towards the end of the month there was a wobble as rising government bond yields injected a negative tone. Prices of 10 year government bonds in the UK, US and Europe fell around 2%. Rising bond yields also had a negative effect on real assets and the collapse of Carillion impacted UK infrastructure in particular.

In February, rising bond yields set a negative tone and hawkish comments from new FED Chairman Powell unsettled markets further. After fifteen months of consecutive gains the MSCI World Equity Index recorded its first negative return with a loss of just over 4%. The loss broadly mirrored the moves across developed and emerging markets where the best return came from the FTSE100 at -3.4% and the worst from Hang Seng at -6%. The intra–month picture was even more painful with markets losing between 6% and 10% before staging a muted recovery.

The anticipated increase in US interest rates met with a fairly muted response in March but the introduction of trade tariffs by President Trump and fears of a trade war proved too much for markets and weakness was seen across the board. Global equities as measured by the MSCI World Index fell a little over 2% on the month, but this hid the intra-month decline of close to 5.5%.



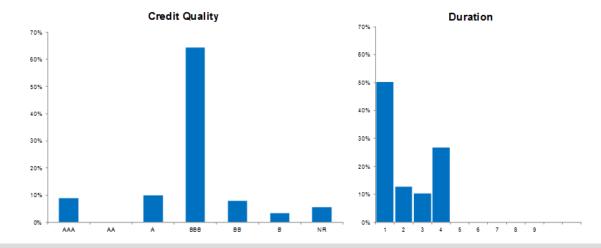
# **Quarterly Newsletter**

## **Performance Attribution**

Q1 2018

|                           | Q1 2018 | YTD    |
|---------------------------|---------|--------|
| Equity (Momentum)         | -0.22%  | -0.22% |
| Hedge                     | 0.09%   | 0.09%  |
| Global Equity (Synthetic) | -0.67%  | -0.67% |
| Infrastructure            | -0.67%  | -0.67% |
| Renewable Energy          | -0.07%  | -0.07% |
| Property                  | -0.12%  | -0.12% |
| Other Alternatives        | -0.03%  | -0.03% |
| Investment Grade Debt     | 0.02%   | 0.02%  |
| Commodities               | 0.00%   | 0.00%  |
| High Yield                | 0.00%   | 0.00%  |
| Midcap Alpha              | 0.15%   | 0.15%  |
| Emerging Markets Relative | 0.00%   | 0.00%  |
| Opportunistic             | 0.05%   | 0.05%  |
| Money Market              | 0.01%   | 0.01%  |
| Yield Enhancement         | -0.16%  | -0.16% |
| Cash (incl. expenses)     | -0.02%  | -0.02% |
| Total                     | -1.63%  | -1.63% |
| B GBP NAV Return          | -2.01%  | -2.01% |
| Differential              | -0.39%  | -0.39% |
| NAV B USD                 | -1.58%  | -1.58% |

|       | Top 10 Holdings                          |
|-------|--|
| 3.87% | Natl Australia FRN 12/06/23              |
| 3.83% | J Sainsbury PLC F/R 30/07/2049           |
| 3.65% | Vodafone 8.125% 26/11/2018               |
| 3.63% | ING Bank F/R 29/05/2023                  |
| 3.58% | Glencore Finance Europe 6.50% 27/02/2019 |
| 3.54% | Experian Finance Plc 4.75% 23/11/2018    |
| 3.43% | Greencoat UK Wind Plc                    |
| 3.43% | Santander UK Plc F/R 08/07/2019          |
| 3.39% | TSB Banking Group PLC F/R 06/05/2026     |
| 3.30% | 3i Group Plc 6.8750% 09/03/2023          |
|       |  |
|       |  |
|       |  |



### Outlook

Whether it is tax cuts or trade tariffs the policies of President Trump are the dominant features on the news reels. Alongside this we have the gradual removal of stimulus as central banks continue to raise interest rates. These two events are likely to continue to set the tone for markets for the foreseeable future.

The funds position is unchanged and continues to favour option based strategies for equity exposure. Alongside the equity exposure we have stable cash generative assets such as infrastructure, renewable energy and property securities. This creates a barbell effect that allows the fund to participate in positive moves, but able to defend if negative moves occur. Around a quarter of the portfolio is currently invested in real assets which have a strong link to inflation and yields of more than 4%. Our risk to interest rates is relatively low due to a weighted duration of about 1.7 years.

#### FOR PROFESSIONAL INVESTORS ONLY



# CONTACT US

#### WHOLESALE

Liz Adnitt Sales Director

T

 $\sim$ 

Alexandra Dacres-Hogg Sales Manager

- **2** +44 (0) 20 3116 4041
- +44 (0) 20 3116 4071

Alexandra.Dacreshogg@SanlamFOUR.com Liz.Adnitt@SanlamFOUR.com

INSTITUTIONAL Carole Costello

Head of Consultant Relations

**2** +44 (0) 20 3116 4040 Carole.Costello@SanlamFOUR.com

Sanlam FOUR Investments UK Limited 1 Ely Place London EC1N 6RY

+44 (0) 20 3116 4000

www.SanlamFOUR.com

#### **Important Information**

Issued and approved by Sanlam FOUR Investments UK Limited ("Sanlam FOUR"), a limited liability company incorporated in England & Wales with registered number 5809399 and having its registered office at 1 Ely Place, London EC1N 6RY. Sanlam FOUR is authorised and regulated in the United Kingdom by the Financial Conduct Authority (FRN 459237) to undertake regulated investment business.

This document is intended as a summary only and is being provided for background purposes. It is provided to give an indication of the investment and does not constitute or form part of, and should not be construed as, an offer/invitation to buy or sell units/shares of Funds or Model Portfolios mentioned within nor a solicitation to purchase securities in any company or investment product. It does not form part of any contract for the sale or purchase of any investment.

The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to future performance. The performance is calculated for the portfolio and the actual individual investor performance will differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. All terms exclude costs. Do remember that the value of participatory interests or the investment and the income generated from them may go down as well as up and is not guaranteed, therefore, you may not get back the amount originally invested and potentially risk total loss of capital. Therefore, the Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Collective Investment Schemes are traded at ruling prices and can engage in borrowing and scrip lending. Investments in collective investment schemes should always be considered as medium to long term. A schedule of fees and charges and maximum commissions is available on request free of charge from the Manager, the Investment Manager or at www.sanlam.ie.

The fund price is calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income and expense accruals. Trail commission and incentives may be paid and are for the account of the manager. Performance figures quoted are shown net of fees. Performance figures for periods longer than 12 months are annualized. The fund performance is from 12 noon to 12 noon, whilst index performance is close of business to close of business

Please note that all Sanlam FOUR Funds carry some degree of risks which may have an adverse effect on the future value of your investment. Therefore, any decision to invest should be always made solely on the basis of the information and in accordance with the terms contained in the Company's Prospectus (and relevant Supplement), current Financial Statements of the relevant fund, Subscription Application Form and Key Investor Information Documents (KIIDs) that explain different types of specific risks associated with the investment portfolio of each of our products. Potential risks are disclosed in the fund's Supplement, details of annualised figures are included in the Prospectus. All these documents contain important information which should be read before investing in any fund. Any offering is made only pursuant to mentioned above offering documents all of which must be read in their entirety. No offer to purchase securities will be made or accepted prior to receipt by the offeree of these documents, and the completion of all appropriate documentation. They can be obtained, free of charge, from the Manager, the Investment Manager or at www.sanlam.ie. Additionally, you should take independent professional advice as not all investments are suitable for all investors

"It is managed by Sanlam Asset Management (Ireland) Limited ('SAMI'), Beech House, Beech Hill Road, Dublin 4, Ireland, Tel + 353 1 205 3510, Fax + 353 1 205 3521 which is authorised by the Central Bank of Ireland, as a UCITS IV Management Company and an Alternative Investment Fund Manager, and is licensed as, a Financial Service Provider in terms of Section 8 of the South African FAIS Act of 2002. This is a Section 65 approved fund under the Collective Investment Schemes Control Act 45, 2002 (CISCA). Sanlam Collective Investments (RF) (Pty) Ltd is the South Africa Representative Office for this fund. SAMI has appointed Sanlam FOUR Investments UK Ltd as Investment Manager to this Fund. The Fund has holdings which are denominated in currencies other than sterling and may be affected by movements in exchange rates. Consequently the value of an investment may rise or fall in line with the exchange rates. The fund can invest in derivatives. Derivatives are used to protect against fluctuations in currencies, credit risk and interests rates or for investment purposes. There is a risk that losses could be made on derivative positions or that the counterparties could fail to complete on transactions. The Fund's expenses are charged to capital. This has the effect of increasing dividends while constraining capital appreciation." JR0418(36)0618 UKInst.