

| Marketing & Sales | Operations | IT/Engineering | Risk & Legal | HR | General employee optimisation |
|--|---|---|--|---|--|
| Write marketing and sales copy, including text images and videos | Create or improve customer service chatbots | Write code and documentation (e.g. Convert simple JavaScript to Python) | Draft and review legal documents, especially standardised processes such as patent applications | Create questions for candidate assessments | Communication (e.g. automate responses, text translation or adjust tone) |
| Create user product guides | Identify production errors, problems or defects | Automatically generate or auto-complete data tables | Summarise and/or highlight changes in regulatory documents | Provide 'self-serve' HR functions (e.g. automate onboarding or automate employee Q&As) | Create business presentations based on text prompts |
| Analyse customer feedback | Streamline customer service | Generate synthetic data (e.g. to improve training accuracy of machine learning models) | Answer questions from large amounts of legal documents | | Produce a summary (e.g. from text, slide deck or online meetings) |
| Improve the sales force | Identify clauses of interest | | | | Enable search and question answering on companies' private knowledge data (e.g. intranet and learning content) |
| Create or improve sales support chatbots | | | | | Automate accounting (e.g. by using machine learning and intelligent document recognition) |

Source: McKinsey & Co, December 2022.