

Sanlam Real Assets Fund

March 2019 | Factsheet

Overview

The investment focus is on listed securities that derive their value from underlying real assets. These exhibit distinct attractive characteristics that differentiate themselves from other asset classes. Our investments can be via REITs, investment trusts or specialist companies with a focus on physical assets. As the overriding mandate is real asset exposure, there is no restriction on access vehicles. The fund is targeting regular income and capital growth through investments in real asset securities, with a target return of CPI+4% over a full investment cycle. We have strong experience in real assets as a key part of the Sanlam Multi-Strategy Fund.

Investment themes

Pillars of a functioning economy

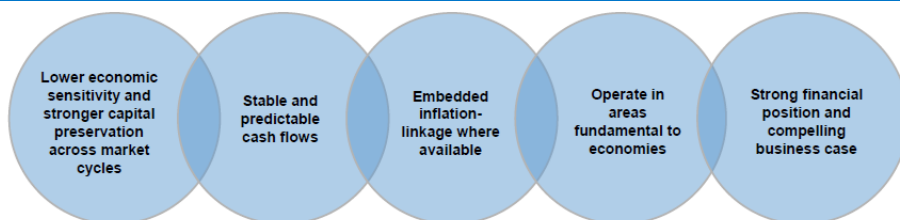


Changing demographics increases pressure on, and demand for, services such as education, healthcare, housing and energy. Our Fund exploits these investment themes through real assets exposure.

Real asset characteristics

- Diversification from traditional investments
- Long-term cash flow streams
- Attractive yields and total returns
- Global investment theme
- Greater capital preservation over cycles
- Lower volatility in asset values
- Degrees of inflation-linkage

Stock selection process



Investment ideas are generated internally with a strong emphasis on in-house deep dive research

*Portfolio yield is calculated by adding the net dividend amounts for all dividend types (excluding special dividends) that have gone 'ex' over the past 12 months based on the dividend frequency. This total excludes taxes, any related dividend fees or tax related credits. As the fund has not yet had a full 12 month record of distributions we are unable to show an accurate distribution yield value

The Fund has holdings which are denominated in currencies other than sterling and may be affected by movements in exchange rates. Consequently the value of an investment may rise or fall in line with the exchange rates. The fund can invest in derivatives. Derivatives are used to protect against fluctuations in currencies, credit risk and interest rates or for investment purposes. There is a risk that losses could be made on derivative positions or that the counterparties could fail to complete on transactions. The Fund's expenses are charged to capital. This has the effect of increasing dividends while constraining capital appreciation. Part of the fund is invested in bonds. The government or company issuer of a bond might not be able to repay either the interest or the original loan amount and therefore default on the debt. This would affect the credit rating of the bond and, in turn, the value of the fund. Investment in bonds and other debt instruments (including related derivatives) is subject to interest rate risk. If long-term interest rates rise, the value of your shares is likely to fall. The value of this portfolio is subject to fluctuation and past performance is not necessarily a guide to future performance. The performance is calculated for the portfolio and the actual individual investor performance will differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. All terms exclude costs. Fluctuations or movements in exchange rates may cause the value of underlying investments to go up or down. Do remember that the value of participatory interests or the investment and the income generated from them may go down as well as up and is not guaranteed, therefore, you may not get back the amount originally invested and potentially risk total loss of capital. Therefore, the Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The Yield is gross and is calculated on historic dividend income from the preceding 12 months. Since the yield is based on past information it is provided as a guide and should not be taken as a guaranteed yield. If fees are charged to the capital account then this could reduce the amount invested. Income may fluctuate in accordance with market conditions and taxation arrangements. The Manager has the right to close any Portfolios to new investors to manage them more efficiently in accordance with their mandates. Collective Investment Schemes are traded at ruling prices and can engage in borrowing and scrip lending. Collective Investment Schemes (CIS) are generally medium to long term investments. A schedule of fees and charges and maximum commissions is available on request free of charge from the Manager, the Investment Manager or at www.sanlam.ie. SAHO419(42)0719UK&SAInst

Key facts

Fund AuM	£96.5m
Strategy AuM	£96.5m
Number of Holdings	27
Portfolio Yield*	4.1%
Fund Manager	Mike Pinggera
Benchmark	CPI+4%
Fund Launch Date	21 August 2018
Domicile	Ireland
Base Currency	Sterling
Fund Type	OEIC, UCITS V
IA Sector	IA Specialist
Morningstar Category	Alt - Other
Dealing Deadline	11:00 (GMT)
Settlement Time	T+3
Valuation Point	Midday (GMT)

Real asset types

Sector	Weight %
Property	27.1%
Infrastructure	26.7%
Renewables	26.5%
Cash	10.6%
Other Alternatives	9.1%

Sources for data: Sanlam, Bloomberg

Monthly commentary

Transparency

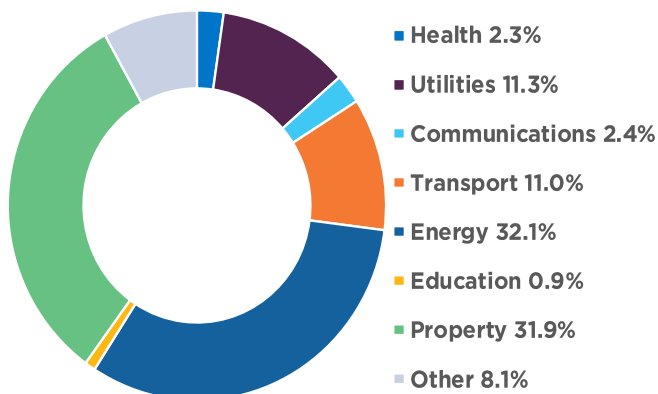
The Brexit drama continued to take centre-stage in March. With the UK parliament having undergone a succession of votes and not a single proposal producing a majority, the leave date has now been pushed back following an EU summit decision. Parliamentary debate over the country's direction resumes and the country is still none the wiser. Equity markets inched slightly higher over the month, in tandem with bond markets, and the fund also delivered positive performance. Positive contributions came from renewables and property, whilst infrastructure and other alternatives detracted from performance. Updates in the property sector were robust and results showed that businesses are operating with lower levels of debt than they had previously. Elsewhere, recent capital raises have begun to be deployed into new investments to compliment and further diversify portfolios.

This has been a positive start to the year for the fund, delivering a strong return with an annualised 90 day volatility of just 4.79, compared to the MSCI World Index of 14.32 and the FTSE of 14.41. Despite the increased risks on the political stage and the broader economy, equity markets have rallied back from the levels in the latter months of 2018. We continue to seek investments that possess the ability to preserve capital over cycles with low correlation to traditional equities and bonds, and an underlying long-term predictable, contractual cash flow.

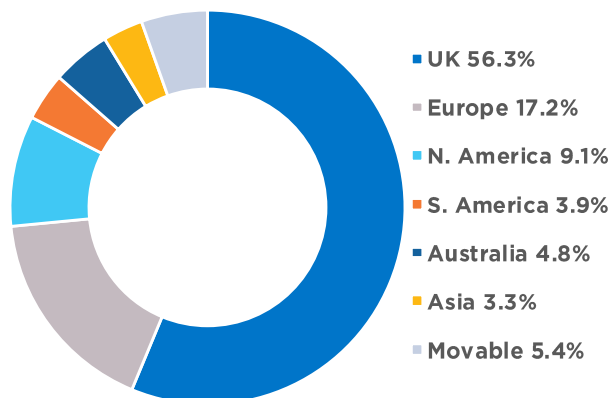
Activity

Throughout the month, three of our holdings conducted fundraises, two of which were oversubscribed. Over the quarter there were five holdings running fundraises of which four received applications in excess of their target raise. It is evident that there is still a strong and growing appetite for real assets in the current environment.

Sector exposure



Geographic exposure



Sources for data: Sanlam, Bloomberg

Fund information and charges

	Inception Date	ISIN	Bloomberg	SEDOL	Initial Charge	AMC	OCF	Price	Minimum investment	Type of Share
A GBP Income	02/11/2018	IE00BDFDL125	SANRAAG	BDFDL12	None	0.75%	0.97%	10.4342	No Minimum	Income
AH USD Income	Awaiting Investment	IE00BDFDLG76	SANRAAH	BDFDLG7	None	0.75%	0.97%	n/a	No Minimum	Income

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